# Aniversity of Mumbai



# Revised Syllabus and Question Paper Pattern of Courses

# of

Bachelor of Management Studies (BMS) Programme at Third Year Semester V and VI

Under Choice Based Credit, Grading and Semester System

(To be implemented from Academic Year- 2018-2019) Board of Studies-in-Business Management, University of Mumbai

Board of Studies-in-Business Management, University of Mumbai 1 | P a g e

## Bachelor of Management Studies (BMS) Programme Under Choice Based Credit, Grading and Semester System

#### **TYBMS**

| (To be implemented from Academic Year- 2018-2019) |                               |         |                   |                               |         |  |  |  |  |
|---|-------------------------------|---------|-------------------|-------------------------------|---------|--|--|--|--|
| No. of<br>Courses                                 | Semester V                    | Credits | No. of<br>Courses | Semester VI                   | Credits |  |  |  |  |
| 1   | Elective Courses (EC)         |         | 1                 | Elective Courses (EC)         |         |  |  |  |  |
| 1,2,3 &   | *Any four courses from the    | 12      | 1,2,3 &           | **Any four courses from the   | 12      |  |  |  |  |
| 4   | following list of the courses |         | 4                 | following list of the courses |         |  |  |  |  |
| 2   | Core Course (CC)              |         | 2                 | Core Course (CC)              |         |  |  |  |  |
| 5   | Logistics & Supply Chain      | 04      | 5                 | Operation Research            | 04      |  |  |  |  |
|   | Management                    |         |                   |                               |         |  |  |  |  |
| 3   | Ability Enhancement Course    |         | 3                 | Ability Enhancement Course    |         |  |  |  |  |
|   | (AEC)                         |         |                   | (AEC)                         |         |  |  |  |  |
| 6   | Corporate Communication &     | 04      | 6                 | Project Work                  | 04      |  |  |  |  |
|   | Public Relations              |         |                   |                               |         |  |  |  |  |
|   | Total Credits                 | 20      |                   | 20                            |         |  |  |  |  |

✓ Note: Project work is considered as a special course involving application of knowledge in solving/analysing/exploring a real life situation/ difficult problem. Project work would be of 04 credits. A project work may be undertaken in any area of Elective Courses/ study area selected

| *List of group of Elective Courses(EC)   |  | ** List of group of Elective Courses(EC) |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|
| for Semester V (Any Four) for Semester VI (Any Four)<br>Group A: Finance Electives |  |  |  |  |  |  |  |  |
| 1 Investment Analysis & Portfolio Management                                       | 1                                      | International Finance                    |  |  |  |  |  |  |
| 2 Commodity & Derivatives Market   | 2                                      | Innovative Financial Services            |  |  |  |  |  |  |
| 3 Wealth Management  | 3                                      | Project Management                       |  |  |  |  |  |  |
| 4 Financial Accounting   | 4                                      | Strategic Financial Management           |  |  |  |  |  |  |
| 5 Risk Management  | 5                                      | Financing Rural Development              |  |  |  |  |  |  |
| 6 Direct Taxes   | 6                                      | Indirect Taxes                           |  |  |  |  |  |  |
| Group B:Marketing Electives  |  |  |  |  |  |  |  |  |
| 1 Services Marketing   | 1                                      | Brand Management                         |  |  |  |  |  |  |
| 2 E-Commerce & Digital Marketing   | 2                                      | Retail Management                        |  |  |  |  |  |  |
| 3 Sales & Distribution Management  | 3                                      | International Marketing                  |  |  |  |  |  |  |
| 4 Customer Relationship Management   | 4                                      | Media Planning & Management              |  |  |  |  |  |  |
| 5 Industrial Marketing   | 5                                      | Sports Marketing                         |  |  |  |  |  |  |
| 6 Strategic Marketing Management   | 6 Marketing of Non Profit Organisation |  |  |  |  |  |  |  |
| Group C: Human   | Resc                                   | ource Electives                          |  |  |  |  |  |  |
| 1 Finance for HR Professionals & Compensation<br>Management                        | 1                                      | HRM in Global Perspective                |  |  |  |  |  |  |
| 2 Strategic Human Resource Management &<br>HR Policies                             | 2                                      | Organisational Development               |  |  |  |  |  |  |
| 3 Performance Management & Career Planning   | 3                                      | HRM in Service Sector Management         |  |  |  |  |  |  |
| 4 Industrial Relations   | 4                                      | Workforce Diversity                      |  |  |  |  |  |  |
| 5 Talent & Competency Management   | 5                                      | Human Resource Accounting & Audit        |  |  |  |  |  |  |
| 6 Stress Management 6 Indian Ethos in Management                                   |  |  |  |  |  |  |  |  |
| Note: Group selected in Semester III will continue                                 | in Se                                  | mester V &Semester VI                    |  |  |  |  |  |  |
| <b>Board of Studies-in-Business Management, University of Mumbai</b> 2   P a g e   |  |  |  |  |  |  |  |  |

# Aniversity of Mumbai



# Bachelor of Management Studies Programme Guidelines for Project Work at Third Year Semester VI

# Under Choice Based Credit, Grading and Semester System

(To be implemented from Academic Year 2018-2019)

**Board of Studies-in-Business Management** 

### Introduction

Inclusion of project work in the course curriculum of the Bachelor of Management Studies programme is one of the ambitious aspects in the programme structure. The main objective of inclusion of project work is to inculcate the element of research analyse and scientific temperament challenging the potential of learner as regards to his/ her eager to enquire and ability to interpret particular aspect of the study. It is expected that the guiding teacher should undertake the counselling sessions and make the awareness among the learners about the methodology of formulation, preparation and evaluation pattern of the project work.

- There are two modes of preparation of project work
  - 1. Project work based on research methodology in the study area
  - 2. Project work based on internship in the study area

### **Guidelines for preparation of Project Work**

### 1. General guidelines for preparation of project work based on Research Methodology

- The project topic may be undertaken in any area of Elective Courses.
- Each of the learner has to undertake a Project individually under the supervision of a teacher-guide.
- The learner shall decide the topic and title which should be specific, clear and with definite scope in consultation with the teacher-guide concerned.
- University/college shall allot a guiding teacher for guidance to the students based on her / his specialization.
- The project report shall be prepared as per the broad guidelines given below:
  - Font type: Times New Roman
  - Font size: 12-For content, 14-for Title
  - Line Space : 1.5-for content and 1-for in table work
  - Paper Size: A4
  - Margin : in Left-1.5, Up-Down-Right-1
  - The Project Report shall be bounded.
  - The project report should be 80 to 100 pages

### Format

1<sup>st</sup> page (Main Page)

Title of the problem of the Project

A Project Submitted to

University of Mumbai for partial completion of the degree of

**Bachelor of Management Studies** 

**Under the Faculty of Commerce** 

By

Name of the Learner

Under the Guidance of

Name of the Guiding Teacher

Name and address of the College

Month and Year

 $2^{nd}$  Page This page to be repeated on  $2^{nd}$  page (i.e. inside after main page)

# Index

| Chapter No. 1                     | Title of the Chapter | Page No. |
|-----------------------------------|----------------------|----------|
| (sub point 1.1, 1.1.1, And so on) |                      |          |
|                                   |                      |          |
| Chapter No. 2                     | Title of the Chapter |          |
| Chapter No. 3                     | Title of the Chapter |          |
| Chapter No. 4                     | Title of the Chapter |          |
| Chapter No. 5                     | Title of the Chapter |          |

List of tables, if any, with page numbers. List of Graphs, if any, with page numbers. List of Appendix, if any, with page numbers. Abbreviations used:

# Structure to be followed to maintain the uniformity in formulation and presentation of Project Work

(Model Structure of the Project Work)

#### • Chapter No. 1: Introduction

In this chapter Selection and relevance of the problem, historical background of the problem, brief profile of the study area, definition/s of related aspects, characteristics, different concepts pertaining to the problem etc can be incorporated by the learner.

#### • Chapter No. 2: Research Methodology

This chapter will include Objectives, Hypothesis, Scope of the study, limitations of the study, significance of the study, Selection of the problem, Sample size, Data collection, Tabulation of data, Techniques and tools to be used, etc can be incorporated by the learner.

#### • Chapter No. 3: Literature Review

This chapter will provide information about studies done on the respective issue. This would specify how the study undertaken is relevant and contribute for value addition in information/ knowledge/ application of study area which ultimately helps the learner to undertake further study on same issue.

#### • Chapter No. 4: Data Analysis, Interpretation and Presentation

This chapter is the core part of the study. The analysis pertaining to collected data will be done by the learner. The application of selected tools or techniques will be used to arrive at findings. In this, table of information's, presentation of graphs etc. can be provided with interpretation by the learner.

#### • Chapter No. 5: Conclusions and Suggestions

In this chapter of project work, findings of work will be covered and suggestion will be enlisted to validate the objectives and hypotheses.

#### Note: If required more chapters of data analysis can be added.

- Bibliography
- Appendix

Name and address of the college

# Certificate

| This is to | certify that | t Ms/Mi | r       |                |           |              |         |          | ha   | s wo | rked  |
|------------|--------------|---------|---------|----------------|-----------|--------------|---------|----------|------|------|-------|
| and duly   | completed    | her/his | Project | Work           | for the   | degree       | of Bac  | helor of | Mar  | nage | ment  |
| Studies    | under        | the     | Faculty | of             | Com       | imerce       | in      | the      | subj | ect  | of    |
|            |              |         |         |                |           | and          | her/his | project  | is   | enti | tled, |
|            |              |         |         | <u>Title c</u> | of the Pr | <u>oject</u> |         |          |      | _" u | nder  |

my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/ his own work and facts reported by her/his personal findings and investigations.

Seal of the College

Name and Signature of Guiding Teacher

Date of submission:

### Declaration by learner

| I the undersigned Miss / Mr |      |     |      |          | Name of the learner |        |         |      |        |    | _here by, |
|-----------------------------|------|-----|------|----------|---------------------|--------|---------|------|--------|----|-----------|
| declare                     | that | the | work | embodied | in                  | this   | project | work | titled | .د |           |
|                             |      |     |      | Title    | of th               | e Proj | ject    |      |        |    | »»        |

forms my own contribution to the research work carried out under the guidance of <u>Name of the guiding teacher</u> is a result of my own research work and has not been previously submitted to any other University for any other Degree/ Diploma to this or any other University.

Wherever reference has been made to previous works of others, it has been clearly indicated as such and included in the bibliography.

I, here by further declare that all information of this document has been obtained and presented in accordance with academic rules and ethical conduct.

Name and Signature of the learner

Certified by

Name and signature of the Guiding Teacher

# Acknowledgment

(Model structure of the acknowledgement)

To list who all have helped me is difficult because they are so numerous and the depth is so enormous.

I would like to acknowledge the following as being idealistic channels and fresh dimensions in the completion of this project.

I take this opportunity to thank the **University of Mumbai** for giving me chance to do this project.

I would like to thank my **Principal**, \_\_\_\_\_\_for providing the necessary facilities required for completion of this project.

I take this opportunity to thank our **Coordinator**, for her moral support and guidance.

I would also like to express my sincere gratitude towards my project guide \_\_\_\_\_\_whose guidance and care made the project successful.

I would like to thank my **College Library**, for having provided various reference books and magazines related to my project.

Lastly, I would like to thank each and every person who directly or indirectly helped me in the completion of the project especially **my Parents and Peers** who supported me throughout my project.

# 2. Guidelines for Internship based project work

- Minimum 20 days/ 100 hours of Internship with an Organisation/ NGO/ Charitable Organisation/ Private firm.
- The theme of the internship should be based on any study area of the elective courses
- Experience Certificate is Mandatory
- A project report has to be brief in content and must include the following aspects:

#### Executive Summary:

A bird's eye view of your entire presentation has to be precisely offered under this category.

#### Introduction on the Company:

A Concise representation of company/ organization defining its scope, products/ services and its SWOT analysis.

#### Statement and Objectives:

The mission and vision of the organization need to be stated enshrining its broad strategies.

#### • Your Role in the Organisation during the internship:

The key aspects handled, the department under which you were deployed and brief summary report duly acknowledged by the reporting head.

#### Challenges:

The challenges confronted while churning out theoretical knowledge into practical world.

#### • Conclusion:

A brief overview of your experience and suggestions to bridge the gap between theory and practice.

- The project report based on internship shall be prepared as per the broad guidelines given below:
  - Font type: Times New Roman
  - Font size: 12-For content, 14-for Title
  - Line Space : 1.5-for content and 1-for in table work
  - Paper Size: A4
  - Margin : in Left-1.5, Up-Down-Right-1
  - The Project Report shall be bounded.
  - The project report should be of minimum 50 pages

# **Evaluation pattern of the project work**

| The Project Report shall be evaluated in two stages viz.  |          |  |  |  |  |  |  |
|---|----------|--|--|--|--|--|--|
| Evaluation of Project Report (Bound Copy)   | 60 Marks |  |  |  |  |  |  |
| <ul> <li>Introduction and other areas covered</li> </ul>  | 20 Marks |  |  |  |  |  |  |
| <ul> <li>Research Methodology, Presentation, Analysis and<br/>interpretation of data</li> </ul>   | 30 Marks |  |  |  |  |  |  |
| <ul> <li>Conclusion &amp; Recommendations</li> </ul>  | 10 Marks |  |  |  |  |  |  |
| Conduct of Viva-voce  | 40 Marks |  |  |  |  |  |  |
| <ul> <li>In the course of Viva-voce, the questions may be asked such<br/>as importance / relevance of the study, objective of the study<br/>methodology of the study/ mode of Enquiry (question<br/>responses)</li> </ul> |          |  |  |  |  |  |  |
| <ul> <li>Ability to explain the analysis, findings, concluding<br/>observations, recommendation, limitations of the Study</li> </ul>  | 20 Marks |  |  |  |  |  |  |
| Overall Impression (including Communication Skill)  | 10 Marks |  |  |  |  |  |  |

#### Note:

• The guiding teacher along with the external evaluator appointed by the University/ College for the evaluation of project shall conduct the viva-voce examination as per the evaluation pattern

### **Passing Standard**

- Minimum of Grade E in the project component
- In case of failing in the project work, the same project can be revised for ATKT examination.
- Absence of student for viva voce: If any student fails to appear for the viva voce on the date and time fixed by the department such student shall appear for the viva voce on the date and time fixed by the Department, such student shall appear for the viva voce only along with students of the next batch.